

February 2024 Market Snapshot

Hays County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2023 | 2024 | % Change | 2023 | 2024 | % Change |
| Closed Sales | 296 | 322 | ▲ 8.8% | 541 | 609 | ▲ 12.6% |
| Median Sales Price | \$389,995 | \$381,250 | ▼ -2.2% | \$400,000 | \$378,051 | ▼ -5.5% |
| Average Sales Price | \$489,168 | \$476,013 | ▼ -2.7% | \$493,398 | \$469,170 | ▼ -4.9% |
| Ratio to Original List Price | 90.9% | 93.6% | ▲ 3.0% | 91.0% | 92.9% | ▲ 2.2% |
| Days On Market | 100 | 92 | ▼ -8.0% | 94 | 90 | ▼ -4.3% |
| New Listings | 356 | 610 | ▲ 71.4% | 783 | 1,085 | ▲ 38.6% |
| Under Contract | 484 | 570 | ▲ 17.8% | 452 | 509 | ▲ 12.6% |
| Active Listings | 1,104 | 1,386 | ▲ 25.5% | 1,114 | 1,344 | ▲ 20.7% |
| Months Inventory | 3.0 | 3.7 | ▲ 22.7% | 3.0 | 3.7 | ▲ 22.7% |

