

January 2021 Market Snapshot

Guadalupe County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	167	246	▲ 47.3%	167	246	▲ 47.3%	167	246	▲ 47.3%
Median Sales Price	\$238,000	\$264,950	▲ 11.3%	\$238,000	\$264,950	▲ 11.3%	\$238,000	\$264,950	▲ 11.3%
Average Sales Price	\$245,986	\$283,739	▲ 15.4%	\$245,986	\$283,739	▲ 15.4%	\$245,986	\$283,739	▲ 15.4%
Ratio to Original List Price	95.1%	97.2%	▲ 2.2%	95.1%	97.2%	▲ 2.2%	95.1%	97.2%	▲ 2.2%
Days On Market	65	51	▼ -21.5%	65	51	▼ -21.5%	65	51	▼ -21.5%
New Listings	281	304	▲ 8.2%	281	304	▲ 8.2%	281	304	▲ 8.2%
Under Contract	231	466	▲ 101.7%	231	466	▲ 101.7%	231	466	▲ 101.7%
Active Listing Count	775	475	▼ -38.7%	775	475	▼ -38.7%	775	475	▼ -38.7%
Months Inventory	2.6	1.5	▼ -42.1%	2.6	1.5	▼ -42.1%	2.6	1.5	▼ -42.1%

